

TERMS OF REFERENCE

Agribusiness Facilitator Supervisor (M/F)

Project: Building a Future: Make it in The Gambia – TEKKI FII	
Location: Base in Farafenni ¹ , The Gambia, with regular displacements in Central River Region and North Bank Region	
Position: <i>Agribusiness Facilitator Supervisor (M/F)</i>	
Reports to: <i>Agribusiness Manager</i>	
languages: Fluency in English (conversation, reading and writing) and good conversation skills in Mandinka and Wolof will be a plus	
PROJECT TIME FRAME: January 2019 – January 2022	Duration: 12 months (including a 3 months’ probation period) – with the possibility of renewals ²
	Starting date (estimate): May 2019

IMVF - Instituto Marquês de Valle Flôr is a Portuguese non-governmental organization for development whose mission is to promote economic and cultural development. Its main areas of work are Cooperation and Education for Development, Decentralized Cooperation with Municipalities and Technical Assistance. It is present in west African countries for 3 decades.

CONTEXT

General context

The programme *BUILDING A FUTURE: MAKE IT IN THE GAMBIA – TEKKI FII* is financed by the European Union Emergency Trust Fund for Africa (EUTF for Africa). It aims to foster stability and to contribute to better migration management, including by addressing the root causes of destabilisation, forced displacement and irregular migration.³ The programme will be implemented by ENABEL, GIZ, GK Partners, IMVF and International Trade Centre.⁴

IMVF action’s overall objective is to contribute to socio-economic development and to nurture positive prospects for local populations and returning migrants in The Gambia, namely in Central River, North Bank, Lower River and Upper River regions.

Several studies emphasize that cohesive societies perform better in processes of economic development, social stability, conflict prevention, support for democracy and quality of life improvement. Thus, recognizing the interrelated relationship between inclusive development and social cohesion, the specific objectives of the action are:

- to boost economic development with a focus on attractive employment and revenue generation in regions prone to migration;
- to promote a conducive socio-economic environment for an effective and sustainable reintegration of former migrants and to improve the attractiveness of rural areas.

And the expected results (ER) are:

¹ Or another location to be defined as the regional headquarters of the project.

² Depending on collaborator’s performance and project’s needs.

³ https://ec.europa.eu/europeaid/regions/africa/eu-emergency-trust-fund-africa_en

⁴ https://ec.europa.eu/trustfundforafrica/region/sahel-lake-chad/gambia/building-future-make-it-gambia_en

- ER1: sustainable market-oriented agribusiness value chains are emerging and/or reinforced in rural Gambia through training (formal/unformal)
- ER2: social cohesion has been strengthened by the activities of local organizations and the implementation of social/recreational facilities

The action's core targets are youths and women. IMVF's project is implemented in partnership with ADWAC - Agency for the Development of Women & Children, United Purpose and Alianza por la Solidaridad.

Recruitment context

The current terms of reference concern the recruitment of an Agribusiness Facilitator Supervisor, whom will be mostly related to ER1 activities. These activities are based in a value-chain approach. The specific value-chains to be targeted by the action shall be selected during the first six months of project implementation and will take in consideration the potential for business and/or production reinforcement, as well as their potential to promote youths and returnees' engagement in the agribusiness sector.

The Agribusiness Facilitator Supervisor will be responsible for the supervision and monitoring of agribusiness related activities, assisting in the development and implementation of a strategy for the reinforcement of a market-led approach to agro-production and on the support to rural agro-enterprise development.

JOB DESCRIPTION

Agribusiness Facilitator Supervisor will work under the orientations of the Agribusiness Manager, to whom he/she shall report directly. He/she must supervise the work of Agribusiness Facilitators and monitor all agribusiness related activities of the project.

Management Tasks

- Management of Agribusiness Facilitators team
- Management of the *Agribusiness Supporting Mechanism*

Technical Tasks

- Participate and assist in the market and value-chain studies to be conducted within the project
- Assist in the business development guidelines design and implementation
- Design and give specific training in agribusiness related themes to other team members and to beneficiaries
- Organisation of workshops and thematic events related to agribusiness
- Identifying market bottlenecks and opportunities for agricultural products
- Design and implement a business monitoring methodology for the beneficiaries of project intervention
- Assist agricultural extension worker supervisors in the identification of farmers' needs for the implementation/reinforcement of a market-led production (training, equipment, agricultural inputs, etc.)
- Assist the Agribusiness Manager in the:
 - Development of training modules
 - Organisation of training sessions
 - Establishment of criteria for selecting agribusiness beneficiaries
 - Development of schemes for the agribusiness beneficiaries
 - Planification of activities
 - Preparation of the annual report

- Participate in the design and/or implementation of activities under ER2 related to the promotion of youths and returnees' engagement in the agribusiness sector as well as on those related with the dissemination of relevant information on the sector.

Planning and Monitoring tasks

- Delivery of monthly reports of project activities
- Preparation of weekly and monthly workplans
- Supervision and monitoring of the Agribusiness Facilitators activities and achievements
- Monitoring of agribusiness beneficiaries progress
- Assist the Agribusiness Manager in the data collection, including baseline and monitoring framework
- Participate in the implementation of project's internal monitoring and evaluation system

Other tasks might be assigned according to the evolution of project activities and demonstrated capabilities.

PROFILE OF THE CANDIDATE

Qualifications

Bsc. in Agricultural Economics, Business Management and/or other related studies.

Professional experience and skills

- 3 years' experience in similar functions
- Experience in team management
- Experience in business and economics applied to the agriculture sector
- Experience working in an NGO will be a plus
- Excellent report writing skills
- Good analytical skills
- Languages: Fluency in English (conversation, reading and writing); good conversation skills in Mandika and Wolof will be a plus.

Aptitudes

- Proactivity and sense of responsibility in the accomplishment of tasks
- Strong ability to work as a team and in intercultural environments
- Persistent in contexts of pressure
- Computer skills: Microsoft Office from the point of view of the user; knowledge of data processing and analysis is a plus
- Available for overnight-stays in the context of project missions to the regions of project implementation

FOR EXPRESSION OF INTEREST

Expressions of interest should be sent, until April 23rd 2019, to tekkifii@gm.imvf.org, including cover letter, Curriculum Vitae and identification of a person to contact for recommendation/reference (1 hierarchically superior person in similar functions). The subject of the email should be: Agribusiness Facilitator Supervisor.

Only short-listed candidates will be contacted.