TERMS OF REFERENCE

Agroeconomist / Agronomist (M/F)

International Recruitment

**Project:** Building a Future: Make it in The Gambia – TEKKI FII

**Location:** Base in Bijilo¹, The Gambia, with regular displacements in the country, namely in Central River Region and North Bank Region

**Position:** Agribusiness Manager

**Reports to:** Project Coordinator

**Languages:** Fluency in English (conversation, reading and writing).

**Starting date:** March 2020

**Duration:** 12 months (including a probation period) with the possibility of extension within terms and conditions to be defined ²

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**IMVF - Instituto Marquês de Valle Flor** is a Portuguese non-governmental organization for development whose mission is to promote economic and cultural development. Its main areas of work are Cooperation and Education for Development, Decentralized Cooperation with Municipalities and Technical Assistance. It is present in West African countries for 3 decades.

**CONTEXT**

**General context**

The programme **BUILDING A FUTURE: MAKE IT IN THE GAMBIA – TEKKI FII** is financed by the European Union Emergency Trust Fund for Africa (EUTF for Africa). It aims to foster stability and to contribute to better migration management, including by addressing the root causes of destabilisation, forced displacement and irregular migration.³ The programme is implemented by ENABEL, GIZ, GK Partners, IMVF and International Trade Centre.⁴

IMVF’s action and overall objective is to contribute to socio-economic development and to nurture positive prospects for local populations and returning migrants in The Gambia, namely in Central River, North Bank, Lower River and Upper River regions. The specific objectives of the action are:

- to boost economic development with a focus on attractive employment and revenue generation in regions prone to migration;
- to promote a conducive socio-economic environment for an effective and sustainable reintegration of former migrants and to improve the attractiveness of rural areas.

The expected results (ER) are:

- **ER1:** sustainable market-oriented agribusiness value chains are emerging and/or reinforced in rural Gambia through training (formal/unformal)
- **ER2:** social cohesion has been strengthened by the activities of local organizations and the implementation of social/recreational facilities

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¹ Or another location to be defined as the regional headquarters of the project.
² Depending on collaborator’s performance and project’s needs.
The action’s core targets are youths and women.

Project’s activities are based on a close cooperation with relevant stakeholders (national, regional and local) in order to ensure an effective contribution to NDP 2018-2021 and to sustainability of outputs.

IMVF’s project is implemented in partnership with ADWAC - Agency for the Development of Women & Children, United Purpose and Alianza por la Solidaridad.

**Recruitment context**

The current terms of reference concern the recruitment of an Agribusiness Manager who will be responsible for the design and implementation of an agricultural value chain strategy and will be the first technical assistant responsible for the activities under result 1.

The work of the Agribusiness Manager shall target the beneficiaries of the project and key stakeholders in order to ensure the promotion a market-oriented agro-production and the support to the emergence of the private sector in the rural areas of project intervention.

He/she shall ensure a culture of communication and cooperation with the Project Coordinator, contributing actively to the rigorous and effective management of the project.

**JOB DESCRIPTION**

**Technical tasks**

- Identifies constraints and opportunities within the value chains supported by the project (e.g. horticulture, poultry);
- Proposes and implements measures leading to the creation or strengthening of viable commercial circuits, promoting job creation and income generation;
- Ensures the introduction and/or strengthening of agricultural production techniques adapted to local soil and climatic conditions and to the effects of climate change;
- Participates in the identification of training/capacitation needs of value chain actors and in the design and implementation of appropriate training/capacitation programs;
- Supervises activities to support the development of rural agro-entrepreneurship;
- Designs and implements strategies that contribute to boost the attractiveness of the agricultural sector among youths;
- Ensures that environmental and gender issues are taken into consideration.

**Management tasks**

- Proposes work plans and ensures activities' progress;
- Participates in the budgeting and financial control of activities;
- Ensures good institutional relationship with the various stakeholders and partners involved;
- Supervises the operational team (extensionists, agribusiness facilitators, etc);

**Monitoring, evaluation and communication**

- Writes regular internal reports of the level of execution of the activities for which he/she is directly responsible;
- Participates in the writing of reports to EU;
- Participates in the design and implementation of the project monitoring and evaluation system.

Other tasks might be assigned according to the evolution of project activities and demonstrated capabilities.
PROFILE OF THE CANDIDATE

Qualifications

University degree in the field of Agroeconomics or, alternatively, in Agronomy with extended experience in market development.

Professional experience and skills

- Experience promoting agricultural value chains and market linkages;
- Work experience in rural agro-entrepreneurship development;
- Experience working in West African countries;
- Experience in building capacity of staff and beneficiaries;
- Languages: Fluency in English (conversation, reading and writing). Knowledge of Portuguese and/or local languages will be a plus.

Aptitudes

- Proactivity and sense of responsibility in the accomplishment of tasks;
- Dialogue and cooperation capacity with the various stakeholders and partners;
- Ability to show a critical positioning and to formulate proposals, demonstrating a strategic vision and assuring sustainability;
- Ability to adapt to new cultural and social contexts;
- Computer skills: Microsoft Office from the point of view of the user.

FOR EXPRESSION OF INTEREST

Expressions of interest should be sent to tekkifii@gm.imvf.org, including Curriculum Vitae and identification of people to contact for recommendation / reference (2 hierarchically superior persons in similar functions).

The subject of the email should be: Agribusiness Manager | The Gambia.

Deadline for submission of applications: December 31st 2019.

Only short-listed candidates will be contacted.